

ERIN M. WEYERICH

137 E. LOCKWOOD, APT. 1G, WEBSTER GROVES, MO 63119
TEL. 314-650-4833
EMAIL: ERINSTLOU@YAHOO.COM

Building Revenues for the Nonprofit and Faith Communities

EXPERIENCE:

Jan. 2015 to Present: Director of Operations at **Community Health-In-Partnership Services (CHIPS Health and Wellness Center)**.

2003 to Dec. 2014: Fund Development Consultant serving not for profit agencies in the St. Louis area. Since May, 2004 I have worked with **CHIPS** to set up a development office and raise funds to cover a \$1M annual budget. My responsibilities include building and maintaining a database of donors and potential donors, design and development of promotional materials, newsletters and annual appeals, and coordination of the annual Gala and Auction, Run/Walk and Prayer Breakfast. By developing corporate sponsors, each of these events has more than doubled in attendance and funds raised during my tenure.

In 2007 through 2010 I was affiliated with **Paradigm Shift Studios**, writing grants for many diverse not for profit agencies with a 75% success rate.

In 2003 I provided grant writing services and developed promotional materials for **Saint Louis ConnectCare**. Working with a team of healthcare professionals and artists, we developed an abstinence program for teens that received multi-year funding from the State of Missouri.

August 2009: Grant Reviewer for American Recovery and Reinvestment Act of 2009 - Strengthening Communities Fund - Nonprofit Capacity

1999 to 2012: Magnificat Center d/b/a NaNa's House- Founded a 501(c)(3) not for profit agency to provide care and shelter for children at risk for abuse and neglect. After lengthy negotiation and relationship building with neighborhood groups and government officials, opened a safe house for children in South St. Louis called "NaNa's House" in February, 2002. (When confronted with opposition from the city alderman, I went to the State Capitol to seek support from the State Representative and Senator. A liaison from U.S. Senator Bond's office later visited NaNa's House to better understand child welfare needs.) I recruited board members, volunteers and staff. Built a donor base of individuals, churches and businesses, and obtained grant funding from multiple sources. In 2006 we received funding from the Annie E. Casey Foundation in collaboration with the St. Louis Children's Division to open a visitation center for children in foster care and we continued to provide these services through January 2012. Magnificat Center also had a contract with the St. Louis Children's Division to recruit and support foster parents, and to function as a community representative at Team Decision Making meetings where decisions are made whether or not to place children in foster care. As a "Community Partner" I have attended several conferences concerning child welfare in Jefferson City and elsewhere, often as a guest of the Children's Division.

1999 to 2002: Our Lady's Inn, St. Louis, MO - Development Director for established not-for-profit agency serving homeless women and children. Consistently exceeded fundraising goals set by Board. Developed and nurtured relationships with individual and corporate donors. Researched and wrote grant proposals, designed and published newsletters, annual appeals, planned giving appeals and news releases and promotional materials.

- Recruited, trained and supervised volunteers.
- Directed the planning and implementation of three major fund raising events each year.
- Pursued Board support for a \$2 million capital campaign, evaluated prospective campaign consultants and worked with consultants and board members to implement campaign.
- Developed proposals for grants that were funded by multiple foundations.

November, 1993 to February, 1999: Walk in the Light Ministries, Washington, MO – Development Director of U.S. office of international not-for-profit organization building homes for abandoned children in Romania. Coordinated fundraising efforts in the U.S. and developed and maintained relationships with donors and supporting churches. Through speaking engagements and one on one meetings recruited short-term volunteers and long-term missionaries. Made extensive travel arrangements for individuals and groups and made periodic visits to Romania to inspect the facilities, meet the children and determine their needs. Wrote the organization's first grant proposal and received funding from Compassion Canada. Designed and produced newsletters, promotional materials and donor and board communications. Prepared budgets, processed donations and prepared financial reports for the board. Initiated a bi-annual conference and fundraising dinner that is ongoing. Coordinated shipments of building materials and humanitarian aid overseas. Maintained communication with offices in Romania, Switzerland, and Japan.

EDUCATION:

Memphis State University and Middle Tennessee State University, majoring in Sociology.

Recent Continuing Education:

2016 – National Association of Free and Charitable Clinics, Charitable Health Care Symposium
2015 to Present – Cover Missouri Coalition
2015 – MFH Designing Programs to Achieve Results: Training for Health-Related Nonprofits in Missouri
2012 – Children's Ministries Institute, at Child Evangelism Fellowship, Warrenton, MO. 40 hour course over seven days - Teaching Children Effectively Level 1.
2010 - Missouri Foundation for Health Introductory Capitol Workshop: Provided an overview of Missouri state government and appropriate ways to engage policymakers.
2008 - Executive Director Leadership Training by Nonprofit Service Center.
2007 and 2015 - Worry Free Lobbying and Non-Partisan Civic Engagement: A Legal Training for Nonprofits by Alliance for Justice
2002-2011 Attended conferences and workshops provided by the St. Louis Children's Division, Missouri Compassion, Children's Trust Fund and others.

AFFILIATIONS:

2012 to 2013 Leadership Committee for Child Evangelism Fellowship Greater St. Louis Chapter.
2004 to 2014, Certified Fund Raising Executive designation.
2000 to 2010, Board of Directors, Dutchtown Caring Community Hub and the St. Louis Neighborhood Network's Dutchtown Hub.
1999 to 2014, Member, Association of Fundraising Professionals
1986 to 1989, Executive Director, National Association of Women Business Owners, St. Louis.
1987 to 1989, President, Board of Directors, Kids in the Middle.
1986 Missouri Delegate to the White House Conference on Small Business